

GenTwo and Swissquote enter into partnership

Zurich, 3 October 2023 – GenTwo, the Swiss based B2B fintech company, was able to win Swissquote, the leading online bank in Switzerland, for its partner network. With this, GenTwo continues to strengthen its unique financial engineering network. Swissquote, known as the first online bank in Switzerland, has joined a growing list of partners on GenTwo's platform, further enhancing the company's offering in the market.

The partnership brings significant benefits to both companies and their clients. Swissquote clients now have access to GenTwo's services, allowing them to create Actively Managed Certificates (AMC) in collaboration with Swissquote across a wide range of assets, including traditional equity, foreign exchange, derivatives, structured products, commodities, and digital assets. This partnership further positions GenTwo as the provider of the most advanced AMC solution available in the current financial market, and so further enhances its value proposition.

GenTwo's business model centers around empowering investment professionals to create and issue their own customized financial products through its platform. By adding Swissquote to its partner network, GenTwo takes another significant step towards achieving its mission of expanding the investment universe and ensuring all assets are accessible to all investors worldwide.

Philippe A. Naegeli, CEO and Co-Founder of GenTwo:

The alignment between GenTwo and Swissquote goes beyond their shared goals of expanding access to financial markets. Both companies are driven by the vision of democratizing banking. The collaboration offers professional investment and wealth managers a unique opportunity to create Actively Managed Certificates within the Swissquote universe.

Jan De Schepper, Chief Sales and Marketing Officer of Swissquote:

Our history has been characterized by constant development for more than 20 years. The market, our customers and their requirements, needs, and expectations are constantly evolving. GenTwo's platform supports us in expanding our offering for our external asset managers and other institutional clients efficiently and scalably so we can continue to serve those best and further grow together.

About GenTwo

Founded in 2018, GenTwo is a Swiss-based B2B fintech company that operates globally with the mission to expand the investment universe by making all assets investable. GenTwo has built a financial engineering network based on two pillars. Its proprietary platform solution GenTwo PRO empowers investment professionals to create unlimited, white-labelled investment solutions. Its AssetRush event series, which has established itself on the Swiss financial services industry calendar, provides a unique forum for showcasing the investment revolution that its next generation securitization platform is helping to catalyze. GenTwo currently has over three billion US dollars in Assets under Service (AuS).

GenTwo Digital is a subsidiary of GenTwo, bridging the gap between traditional and digital assets.

Swissquote – The Swiss Leader in Online Banking

Swissquote is Switzerland's market leader in online banking. Over three million financial products can be traded on its innovative platforms. Swissquote's core competencies include global stock market trading, trading and custody of crypto assets, Forex trading as well as savings and investment solutions. In addition, Swissquote is active in the payment card, mortgage and leasing markets. As at the end of June 2023, Swissquote held over CHF 56 billion in assets for more than 555,000 private and institutional clients. In addition to its headquarters in Gland, Switzerland, Swissquote has offices in Zurich, London, Luxembourg, Malta, Bucharest, Cyprus, Dubai, Singapore and Hong Kong. Its parent company, Swissquote Group Holding Ltd, is listed on the SIX Swiss Exchange (symbol: SQN). The Swissquote Group and PostFinance each own 50% of the fintech app Yuh.

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